

#### STATE OF NEW HAMPSHIRE 2017 Statement of Income and Expenses for LOBBYISTS (RSA Chapter 15)

### RECEIVED

JUL 26 2017

NEW HAMPSHIRE DEPARTMENT OF STATE

# PLEASE PRINT

I. Name of Lobbyist(s): Paul A. Worsowicz; Erik W. Taylor; Lisa K. Shapiro, Ph.D.; Samantha D. Elliott				
II. Name of Lobbyist's parti	nership, firm or corporation, if any:			
	GALLAGHER, CALLAHAN & 214 North Main Street, Con			
603-228-1181	603-226-3477	worsowicz@gcglaw.com		
(Telephone)	(Fax)	(Email)		
	(Choose one – file separate reports for ons which are not attributable to any o	each client, OR you may file a separate report for ne client.)		
All reportable transact	ions occurring in the month prior to the re	eporting date relative to the following client.		
	MOTION PICTURE ASSOCIAT			
—————(Fu	ll Name of Client as it appears on the Lol	obyist Registration Form)		
All reportable transact unrelated to any partic		st's family), or the lobbying firm listed below which are		
IV. Date of Report:	April 26, 2017 🗆	July 26, 2017 🗵		
<del>-</del>	rom date of registration to 3/31/17	activity from 4/1/17 to 6/30/17		
	October 25, 2017	January 24, 2018 🗆		
	y from 7/1/17 to 9/30/17	activity from 10/1/17 to 12/31/17		
V. There have been no fees to If this box is checked, comple Concord, NH 03301.	received and no reportable transaction te just this form and submit it to the Secre	s made since the last report. etary of State's Office, State House, Room 204,		
VI. Check if additional rep  If you have received f	orts are attached: ees or made expenditures, you must file A	Addendum A – Fees and Expenses		
If you have paid an ho	ent	ust file Addendum B – Report of Honorariums or		
If you, your firm, or y	our family has made political contributio	ns, you must file Addendum C - Political Contributions		
Sworn Statement/Affirmation I have read RSA 15, RSA 15- to the best of my knowledge a	B and RSA 664 and hereby swear or affin	rm that the foregoing information is true and complete		
Paul 64/0	none	7-29-17		
(Signature of Lobbyist)	$\mathcal{V}$	(Date)		
Paul A. Worsowicz (Print Name of lobbyist)				



### STATE OF NEW HAMPSHIRE Lobbyists Fees and Expenses Addendum A

(RSA Chapter 15:6)

II. Name of lobbyist's partnership, firm or corporation, if any:    GALLAGHER, CALLAHAN & GARTRELL, P.C.     (Name of partnership, firm or corporation)	I. Name of Lobbyist(s	Paul A. Worsowicz; Erik W. Taylor; Lisa K. S	hapiro, F	h.D.; Saman	tha D. Elliott
(Name of partnership, firm or corporation)  III. Name of Client MOTION PICTURE ASSOCIATION OF AMERICA  IV. Fees Received Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services, including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:  a) Total of all fees received in this reporting period (This should equal the total prior monthly reports for this calendar year.)  b) Total of all fees received to date. (C) \$  (Add lines a and b)  c) Total of all fees received to date. (C) \$  (Add lines a and b)  d) Indicate the amount of any such fees that are due, but have not yet been paid. (D)  v. Expenses:  Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the fees of the reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25.00 or less; and (c) an itemize statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose ne covered by (a) (for example: purchase of a neal with value of greater than \$25.00 for any purpose ne covered by (a) (for example: purchase of a neal with value of greater than \$25.00 for any purpose ne covered by (a) (for example:	II. Name of lobbyist's	partnership, firm or corporation, if any:			
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Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services, including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:  a) Total of all fees received in this reporting period  b) Total of all fees received this calendar year, prior to this reporting period. (This should equal the total prior monthly reports for this calendar year.)  c) Total of all fees received to date.  c) \$  (Add lines a and b)  d) Indicate the amount of any such fees that are due, but have not yet been paid.  verpenses:  Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm that are unrelated to any one client as expenses report may be filed for the lobbyist(s)/firm that are unrelated to any one client as expenses report may be filed for the lobbyist(s)/firm that are unrelated to any one client separate report may be filed for the lobbyist(s)/firm that are unrelated to any one client separate report may be filed for the lobbyist(s)/firm that expenses to hereful to the subject of lobbying such as \$25.00 or less (for example: meals purchased during a business lunch where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$50, restaurant expenses fo	III. Name of Client		Date –	July 26, 20	17
b) Total of all fees received this calendar year, prior to this reporting period.  (This should equal the total prior monthly reports for this calendar year.)  (Total of all fees received to date.  (Add lines a and b)  (Add lines a li	Indicate the gross amou lobbying, including fee including research, more	s for services such as public advocacy, government rela	ations, or	public relatio	ns services,
(This should equal the total prior monthly reports for this calendar year.)  (Total of all fees received to date. (Add lines a and b)  (Add lines a and b)  (Add lines a and b)  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due, but have not yet been paid.  (Description of any such fees that are due,	a) Total of all fees rece	eived in this reporting period		a) \$	9,000.00
(Add lines a and b)  (A)  (B)  (C)  (C)  (C)  (C)  (Expenses:  (D)  (Expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemize statement of each individual expenditure made during this reporting period of greater than \$25.00 or less); and (c) an itemize statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for loss provided and a subject to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.  (A)  (B)  (C)  (C)  (C)  (C)  (C)  (C)  (C	b) Total of all fees reco (This should equal	eived this calendar year, prior to this reporting period. the total prior monthly reports for this calendar year.)		b) \$	10,200.00
yet been paid.  V. Expenses:  Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by th lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expense are to be reported in one of three categories of expenses:  (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemize statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not overed by (a) (for example: purchase of a meal with value of greater than \$25.00 for any purpose not overed by (a) (for example: purchase of a meal with value of greater than \$25. purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.  a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying.  b) \$  b) \$  b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less.		eived to date.		c) \$	19,200.00
Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expense are to be reported in one of three categories of expenses:  (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemize statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.  a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying.  b) \$  5.300.00  6.300.00  6.300.00  6.300.00	•	t of any such fees that are due, but have not		d) \$	.00
support staff, and office expenses, related directly or indirectly to lobbying.  b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less.	Lobbyist(s)/Lobbying fees. Separate reports lobbyist(s)/firm that are are to be reported in creporting period for s expenses where the exthe cost was \$25.00 or purchase of a ceremon statement of each indicovered by (a) (for exagiven to the subject of legislative reception).	are to be filed for expenditures made relative to each of the currelated to any one client a separate report may be one of three categories of expenses: (a) the aggregalaries, benefits, support staff, and office expenses; penditure was of \$25.00 or less (for example: meals per less, purchase of a pen with a value of less than \$10 to a person being lobbied with a value vidual expenditure made during this reporting period of ample: purchase of a meal with value of greater than \$10 to a person being lobbied with a person being lobbied with a person being lobbied with	filed for ate total (b) the appurchased that is give of \$25.0 f greater (25, purch	the lobbyist of all expense ggregate total during a buse of or less); a than \$25.00 fease of a cerer \$50, restaura	es are made by the sylfirm. Expenses es paid during the lof all individual siness lunch where son being lobbied and (c) an itemized or any purpose no monial object to be ant expenses for a
m 4), or 422 or 424.	support staff, and office b) Total aggregate of	ce expenses, related directly or indirectly to lobbying.	·		
c) Total of all itemized expenditures reported in detail in section VI.		d expenditures reported in detail in section VI.	c)	\$	.00

Lobbyist Fees & Expenses, Addendum A – Page 2 Client: MOTION PICTURE ASSOCIATION OF AMERICA		
d) Total expenses for this reporting period.  (Add lines a, b and c.)	d) \$_	6,300.00
e) Total of expenses paid this calendar year, prior to this reporting period.  (This should be the amount on line f of addendum A for last month's report.)	e) \$ _	13,700.00
f) Total of all expenses year to date.	f) \$ _	20,000.00
VI. Other Expenses: Provide the following detail for all expenditures of more than \$25 made from lobbying fees period, including by whom paid or to whom charged.	during th	is reporting
Paid to:	A \$	mount
	_ \$	
	\$	
	_ 🖁 _	
	— 💲	
Sworn Statement/Affirmation by Lobbyist		
I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the form is true and complete to the best of my knowledge and belief.	oregoing	information
Signature of Johnvist)	24 -	<u> </u>
(Signature of lobbyist)	Dates	
Paul A. Worsowicz		
(Print Name of Lobbyist)		

# State of New Hampshire Signature Form for Associated Lobbyist RSA Chapter 15

Use this form to swear or affirm the truth and completeness of Income and Expense Statements and related Addendums

	ffirmation by Lobbyist e and Expenses for:		
Name of Lobbying p	artnership, firm or corpora	tion: GALLAGHER, CAI	LAHAN & GARTRELL, P.C.
Name of Client (leav particular client):	e blank if Statement is for Motion Picture Associate		rporation and not related to any
Date of Report (chec	ck one):		
April 26, 2017 🛚	July 26, 2017 🔀	October 25, 2017 🗆	January 24, 2018 □
		Statement of Income and Exement (insert the number of	spenses described above, and the Addendum forms being
1 Addendum A(s	).		
0 Addendum B(s	).		
0 Addendum C(s	).		
•	of my knowledge and belie		nd each Addendum is true and  7/5/17 (Date)
Erik W. Taylor (Print Name of lobb	nvict)		
(Truit Maine of 1000	aytat <i>j</i>		

# State of New Hampshire Signature Form for Associated Lobbyist RSA Chapter 15

Use this form to swear or affirm the truth and completeness of Income and Expense Statements and related Addendums

Swarn Statement/Affirmation by Labbuist

Statement of Income and Expenses for:				
Name of Lobbying part	nership, firm or corpora	tion: GALLAGHER, CAL	LAHAN & GARTRELL, P.C.	
,	olank if Statement is for <b>Iotion Picture Associat</b>	•	poration and not related to any	
Date of Report (check	one):			
April 26, 2017 □	July 26, 2017 🔀	October 25, 2017 🗆	January 24, 2018 □	
-		Statement of Income and Exement (insert the number of	spenses described above, and the Addendum forms being	
1 Addendum A(s).				
0 Addendum B(s).				
0 Addendum C(s).				
•	n that the foregoing info my knowledge and belic		nd each Addendum is true and	
A 781	~		7-18-17	
(Signature of Lobbyist	)		(Date)	
Lisa K. Shapiro, Ph.D				
(Print Name of lobbyi	st)			

# State of New Hampshire Signature Form for Associated Lobbyist RSA Chapter 15

Use this form to swear or affirm the truth and completeness of Income and Expense Statements and related Addendums

	Affirmation by Lobbyist me and Expenses for:		
Name of Lobbying	partnership, firm or corpora	ation: GALLAGHER, CAI	LAHAN & GARTRELL, P.C.
Name of Client (leaparticular client):	we blank if Statement is for Motion Picture Associa	•	rporation and not related to any
Date of Report (ch	eck one):		
April 26, 2017 □	July 26, 2017 🔀	October 25, 2017 🗆	January 24, 2018 □
		Statement of Income and Exement (insert the number of	spenses described above, and the Addendum forms being
1 Addendum A	(s).		
_0 Addendum B(	(s).		
0 Addendum C	(s).		
•	ffirm that the foregoing info t of my knowledge and beli-		nd each Addendum is true and
Sorum	W		7/17/17 (Date)
(Signature of Lobb	yist)		(Date)
Samantha D. Ellio			
(Print Name of lob	obyist)		